

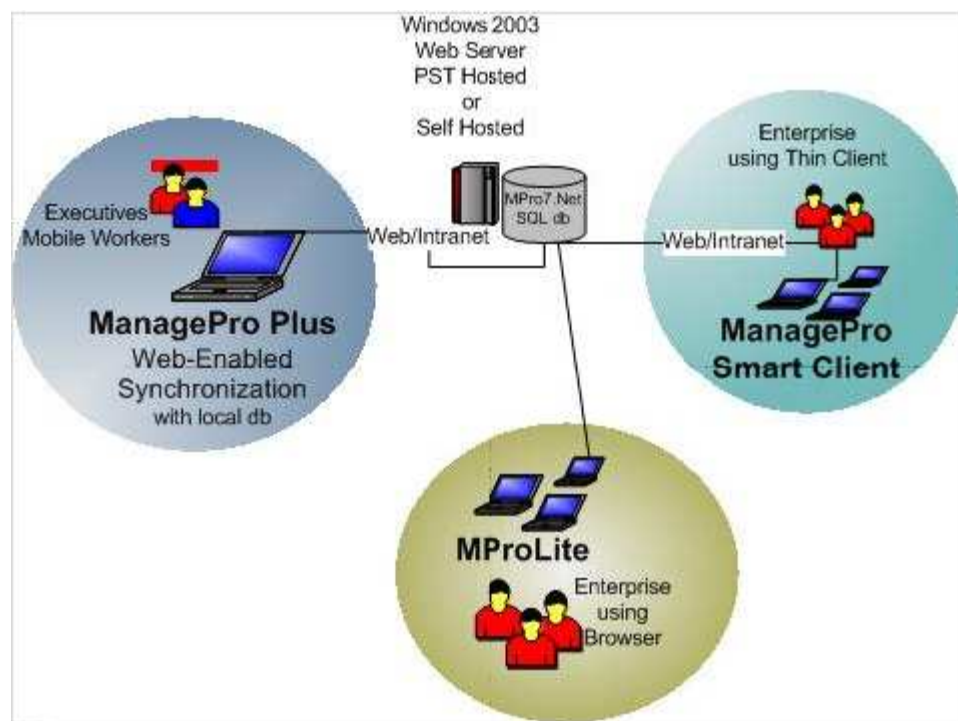


ManagePro License Decision Tree

Which version of ManagePro or MProLite is right for me?



or



So many choices... or so it seems

Actually there are really just two basic choices when it comes to ManagePro, but before we get into that, let's first start with some definitions. **ManagePro Standard** edition operates as a single user, stand-alone product. **ManagePro Plus**, **Smart Client** and **MProLite** editions all link together

using a common database, making effective user of the Web to make it easier to stay connected and coordinated with others.

All of the ManagePro editions have the same functionality, they just differ in how they access the database. MProLite has a reduced set of features and is the only edition that functions within a browser window. Sometimes this choice can seem confusing because of all the options. Follow along, and we'll walk you through the major criteria to review to make sure you're making the right choice.

1. [ManagePro Standard](#) is offered as a single user license, accessing the database on the user's pc.
2. [ManagePro Plus](#) accesses the database on the user's local pc, and synchronizes the local copy of the ManagePro database with an organization-wide database on the web, much like sending and receiving email.
3. [ManagePro Smart](#) accesses the organization's database directly through the web or local network (work group mode) using a thin client; e.g. no database is installed on the user's pc.
4. [MProLite](#) requires no installation on the user's pc, accessing the database on a webserver via a browser, and operates on either PCs or Mac's.



Question #1 –

Are you looking for a license for one person or multiple users?

If you are looking for a single license there are two choices:

1. Choose the **ManagePro Standard** edition and install it on your local pc, or
2. Choose **MProLite** and have Performance Solutions Technology host the application and your database on one of their web-servers while you access the program via your browser.

Your choice between the two will be based upon the features you require (see feature grid at the end of this document) and whether or not you want to run the application as a standard windows program (ManagePro Standard) or in a browser window (MProLite).



Question #2 –

OK, I'm looking for multiple users, so now which version do I get?

If you are looking to support multiple users, there are again two basic choices, based in part on the issue of location.

1. **Location:** If all of your team is located at one office and all use a common network, choose the ManagePro Smart edition. It's cost effective and will make use of a shared SQL db, provided that you have a Windows 2003/ 2005 server in your network. When operating on a LAN (local area

network) ManagePro Smart is configured in a “work-group” mode on each users’ desktop and uses either Microsoft SQL Express as the database (provided free by Microsoft and useful up to workgroups of 5-10 users) on your LAN server. If your group is larger or very active, switch to a licensed copy of Microsoft SQL server database on your LAN server. If your users are dispersed or large and comprised of multiple teams go to #2.

2. Dispersed/multi-teams:

If your group is dispersed or covers multiple teams, you’ll need to look at using either ManagePro Plus, ManagePro Smart, or MProLite or any combination of these licenses (the most common choice).

If you prefer using a Windows desktop type of application, then use the ManagePro Plus or ManagePro Smart versions. Choose the Smart client version if people using the application will always be working from one desk and have internet access, as the Smart client needs to access the data on a Web server via the internet, e.g. no data is available to work with if the user is not connected to the internet.

If users need to work while on the road or from multiple locations and need to be able to use the program whether or not they have internet access, then choose ManagePro Plus. It provides the freedom to work from a local copy of the database without being connected to the internet, and then once connected to the internet, to share data with other ManagePro Plus and Smart users by synchronizing to the database on the web that they are using (or synchronizing if a Plus user).

If you prefer using a browser-based application and the freedom from having to complete any installation, then choose MProLite. It has 75% of the ManagePro features, but doesn’t provide the Gantt chart view, resource allocation, analytics or the Map view.



Question #3 – OK, what about support requirements?

IT department support requirements

From an IT support issue, MProLite requires less support as there is no installation involved. Just open one of our supported browsers (Microsoft IE 6 or greater, Google Chrome, Safari 3x, FireFox 2x), login and run the program as a hosted web application. All updates to the code are completed on the server and invisible to the end-user.

The ManagePro versions all require a desktop installation, completed the first time with full administrator rights. Updates are handled through a notification to the user upon launching the program that a newer version is available for download. The update is available by contacting PST.

Users report the best speed if they have a minimum of 2 Gig of ram on their pc, regardless of which version they are using. Technical support can be prepurchased from PST at a 25% discount.

PST also provides configuration consulting and training resources via web and phone conference or onsite at your location (for more information see the end of this document).



Question #4 –

If we choose the multiple license route, when does it make sense for you to host versus having PST host the middleware and web server?

If you haven't selected using a shared database on your LAN, you will want to consider the question of whether to have PST host the web server and SQL database or host the application on your own server (e.g. acquire our middleware as well). All web based applications run off of a web server with middleware to support it. Again from an IT perspective, it's more work and time to host it yourself, provide the backups, maintain the middleware with updates, etc.

PST provides a hosting service for the web server-based database utilized by ManagePro Plus, ManagePro Smart or MProLite. That service includes managing all backups, hosting in a secure environment and maintenance on PST's MPro-Link middleware software, server patches and hardware. As an alternative, organizations for either cost or security purposes, may elect to host their own copy of MPro-Link middleware on their own server. Check with PST for pricings.



Question #5 –

What about configuring the database so it represents our business realities, getting people trained, and planning out the launch?

Database Configuration/Training/Coaching

Configuration: Training with a dispersed group is usually started after we have assisted you in designing the database structure so that it matches your work organization, incorporates both your strategic goals and top projects and reflects your business groups or organizational structure.

Training: Once the configuration is in place, training can be done at your site, although most organizations elect to have their people trained via phone and web sessions, either 1-on-1 or in small groups. Plan on a minimum of 3 hours of training for each person to develop basic competency.

Coaching: Follow-up supports follow-through, especially when it involves new habits. Plan on an active support and coaching follow-up process as you deploy PST technology to ensure it becomes the "new way we work", whether you use internal staff resources or PST's resources.



Question #6 –

Can you go over the different features in the products?

You can download a comparison document by clicking on or going to Product Feature Overview at <http://www.managepro.com/mprodocs/comparativefeaturesheet.pdf>

ManagePro Features	Standard	Lite	Smart	Plus
Project & Task Management	✓	✓	✓	✓
Document Management	✓	✓	✓	✓
Gantt Chart / Timeline	✓	•	✓	✓
Outlook Synchronization	✓	✓	✓	✓
Outlook Add-in	★	✓	★	★
Scorecards & Dashboard	✓	✓	✓	✓
Project Portfolio Analytics	✓	•	✓	✓
Strategic Alignment	✓	•	✓	✓
Email Alerts / Notification	✓	✓	✓	✓
Web-enabled Collaboration	•	✓	✓	✓
Web-based/No local install	•	✓	•	•
Local Database	✓	•	•	✓
Remote Database	•	✓	✓	•

Available for additional fee of \$25

★ **Note:** ManagePro Standard, Smart & Plus all have the same basic feature set, however they differ in how they access the database

Still have questions? Maybe you would like to set up an online Demo?

**Contact Performance Solutions Technology toll free at (877) 487-3001
and we'll be glad to assist you.**