



August 2007 Newsletter

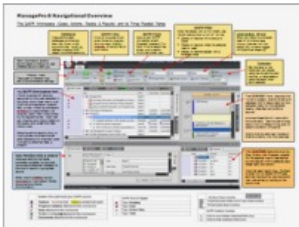
New Release - New Approach

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PUT YOURSELF IN THE DRIVER'S SEAT WITH MANAGEPRO 8 - IT'S DRIVING OUT THE DOOR

1. MANAGEPRO 8.0 RELEASES MONDAY AUGUST 6TH!

We're ready and very excited about this release and all the new strategic planning, portfolio, project and task management features it places on your desktop. You'll find a two page over-view of the product at <http://www.managepro.com/MPro8Overview.pdf>



You will also find a What's New? list with short descriptions of the new features in ManagePro 8 very helpful. Read and take advantage of them - you'll find the list at <http://www.managepro.com/M8portal.html>

There's new tools for strategic alignment and scorecard, dashboards and analytics, and many helpful improvements to make managing projects and tasks easier. All of that and you'll also see a 300% increase in the number of available fields to let you track more and provide unique fields and views for each business group with their own requirements.

The things you can do with the program aren't endless, but they sure stretch out there like never before...

But before you use ManagePro 8... you have to upgrade.

Very Important: All current Annual Maintenance Users will receive an email with instructions for upgrading and a password to download the upgrade program on Thursday or Friday August 2nd or 3rd.

If you have not received the email, or have let your annual maintenance contract lapse and need to renew to get this upgrade, please contact PST at pst@managepro.com or ph. (707) 487-3000

Note: All customer's that have purchased PST's middleware to self-host or that are operating multiple Standard licenses using a central database on a LAN server, should contact PST (707) 487-3000 to plan their migration to version 8.

2. PST LAUNCHES A NEW APPROACH TO ASSISTING CUSTOMERS

Remember the research we cited back in the June Newsletter - "According to research firm IDC, 82% of large companies don't take advantage of the applications they own"?

Well we are launching not one, but three new services to address that problem for the company you work in when it comes to our products. Here's a brief description of each service and a link so that you can get more information about each:



1. PSTs Does it Fit Software Evaluation Service

The Challenge: How do one or more decision makers determine if a software package is best for their organization? Where do you start, what do you look at, how do you know? We can help [<more information>](#)



2. ManagePro Launch for (up to) 8 Service

AUGUST 2007 NEWSLETTER CONTENT:

1. ManagePro 8.0 Releases Monday, August 6th - Be sure to upgrade!
2. PST Launches New Services with up to 50% discount to first 5 customers

PS - Training information

WHAT'S NEW

ManagePro 8.0 has dozens of new features, click here to read a condensed review of the top 20



... manager to ensure for (up to) 5 users

The Challenge: You've decided to purchase the software, but would like the roll-out to go very well and you're concerned that with so much going on, people will be too busy and the adoption could be at risk.

We can help ensure your purchase will be a success, as we cover everything from building a case for change and a "reason why," to designing the database around your business, training and follow-up.

As a special in conjunction with the launch of ManagePro 8, we are extending this service at a price of \$5,000 which is 33% off of our regular price to the first 5 customers that sign up. For more information contact PST at (877) 487-3001.



3. Strategic Plan Scorecard Service

The Challenge: Most of our customers intended to build their strategic plan in ManagePro, complete with scorecards and links, and have it function as a gauge to direct their business... *but it still isn't completed!*

We can help. In a nutshell, we move you from the software and your various spreadsheets and updates, to a finished working strategic scorecard. And, it gets better! As part of the ManagePro 8 product launch, we are offering this service to the first 5 customers that sign up at a price of \$3,000, which represents a 50% discount on the service. For more information contact PST at (877) 487-3001 and ask about the Strategic Plan Scorecard Service.

We're already to the end of this newsletter and I haven't had time to talk about **training**. And we've got a very powerful new version driving out the door!

I promise I'll send out an interim newsletter next week with training options. We've got some new options for you in that area as well. Be sure to check your email.

Rodney Brim, Ph.D.
CEO, Performance Solutions Technology, LLC

P.S. We've got three new training options which I'll tell you about next week. In the meantime have a great time with ManagePro 8. Remember, **if you're not successful, ultimately we're not successful**. Call us at 877 487-3001 for assistance.



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