



MANAGEPRO 7 REWRITE EXPANDED - CHECK OUT THE DEMO

The ManagePro 7 rewrite has expanded to include updates to MProWeb, for all of our customers that are using a combination of ManagePro and MProWeb in their business. It's extended our delivery date by an estimated four (4) weeks. This is \*not\* an incremental upgrade... it is a completely new ManagePro with the underlying technology to support everything from one key manager within a small company to Fortune 500 customers with thousands of users and hundreds of thousands of progress updates in their database.

Our new target date for shipping ManagePro 7 is the last week of September. Prior to the release we will send you instructions for completing the update, but in brief it will include:

- 1. A conversion program that will pull your data out of the existing ManagePro proprietary database format and push it into Microsoft SQL (if you have the available licenses) or MS Express (if you don't have a MSSQL license). There is no charge for the MS Express db license.
2. An additional conversion program to move all of your attached documents stored via your ftp program, directly into the database. That's right, you will no longer have to use ftp to attach documents, they will be stored directly within the SQL database for convenience and efficiency.
3. For those of you synchronizing over the web, there will also be updates to your MPro-Link Sync Config values. We will be contacting each of the organizations that use synchronization the week prior to the release with the new values they will be using and the time-table for updating their files.
4. We anticipate that there will be no change required for those of you using MProWeb, all the code changes to MProWeb will be handled in the background and will not require any action by the users.

ManagePro 7 Demo Overview

We've put together a brief overview of the program. Please take a moment to review, its informative and hopefully will whet your appetite for the release of ManagePro 7.

Click to View the Demo

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THE NUMBER ONE MISTAKE SMART PEOPLE MAKE WHEN IT COMES TO TECHNOLOGY

HAVE YOU EVER HEARD YOURSELF OR SOMEONE ELSE SAYING THIS?

"I bought the software, but I don't have the time to get it working like I hoped."

In a recent article in EWeek, author Peter Coffee came up with the 10 biggest mistakes people make in working with technology and IT. Guess what the number one mistake was - or as he put it, "The number one stupid thing smart people still do when it comes to technology"?

#1 - To keep doing things manually, again and again and again... typically because "Acquiring system management tools is just too hard, seems like too much effort, or never seems like the right time."



Do you find yourself in this rut? Maybe you never quite got your strategy laid out, or

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The #1 Technology Mistake Smart People Make

PST address change, update on the Task vs. To-do survey

ON A SIDE NOTE:

As we finish up the ManagePro 7 code and updates to MProWeb use this month, we would like you to be prioritizing getting your database fully in support of your business. If "trying to make time" hasn't been working in the past, then remember to give us a call. We can help with everything from direct consulting at your location to a very cost efficient training via phone and web, at rates starting as low as \$150/hour.



you had several good ideas for scorecards, but you never got around to getting them set up; or perhaps you got as far as typing in the titles of your top priority projects, but never plugged in the requirements and built a clear plan such that you could easily hand it off and follow-up when working with your direct reports.

It can be frustrating, it can be embarrassing, but the reality is lots of people buy software and run out of gas before they implement it.

#### **We can help!**

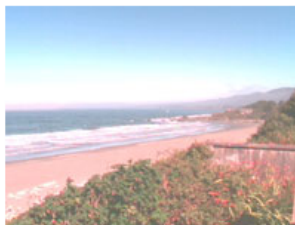
We are in and out of dozens of businesses every year and we can quickly and affordably help you get the ManagePro and MProWeb software configured and populated so that it helps you reach the objectives you intended when you purchased it. Whether its tracking profitability across customers with scorecards or setting up the program to manage your meetings and reduce the amount of time spent in meetings - we can help. And we provide the service at your site, or over the phone and web at a time that is convenient for you.

Go ahead,  
Make them your power management tools before the 4th quarter starts  
**Give us a call today at (877) 487-3001**

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### **PST NOW LOCATED IN N. CALIFORNIA - UPDATED SHIPPING INFORMATION PLUS SURVEY RESULTS**

PST has moved its offices to Smith River, California, but we found that the mail services were better in Oregon, which is only a couple miles north of our location. Consequently we've changed our address for mailing purposes and located a satellite office in Oregon. Here's our current information:



**Mailing Address -**  
**Performance Solutions Technology, LLC,**  
PO Box 2157,  
Harbor, OR 97415

**Phone -**  
Local: (707) 487-3000  
Toll free (877) 487-3001

Email ([pst@managepro.com](mailto:pst@managepro.com)) and web addresses ([www.PerformanceSolutionsTech.com](http://www.PerformanceSolutionsTech.com) & [www.ManagePro.com](http://www.ManagePro.com)) all remain the same.

Survey Results on the To-do versus Task question

In June a number of you responded to our survey about how best to name and differentiate between to-dos and tasks. Especially as associated with Microsoft Outlook and Project, where Outlook uses the word tasks to refer to records equivalent to our "to-dos" and Project uses the word tasks to be equivalent with what we term goals, action plan steps and tasks.

The Results! When asked if you would like to-dos in ManagePro to be renamed as tasks or keep tasks defined as Project does... the results were nearly split down the middle. Essentially 50% of you want to rename to-dos as tasks and 50% want to keep tasks and to-dos named as they are.

Bottom line, we've decided to implement a system where you can name to-dos with the term that best fits your needs (be creative), and the same goes for tasks. We hope to have that feature built in the first release, but if not, we'll have it in the program by the end of the year.

**Thanks again for all of your help and taking the time to send in responses and very helpful feedback.**

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Have a great month and be looking for the release announcement late in September.

*Rodney Brim, Ph.D.*

CEO, Performance Solutions Technology, LLC

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